

PRICING AND ORDERING

PRICING AND PART NUMBERS

This information is effective Sept 01, 1999. If you require more specifics, don't hesitate to call us. BAS Backup Archive Solutions Europe - 'The Network Backup Competence Group':

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1 • Digital's System Classes

ABC licensing is dependent on the size of the system being licensed. For purposes of software licensing, Digital has categorized all of their Alpha and VAX systems into three distinct sizes or classes:

- * Enterprise
- * Departmental
- * Workgroup

Enterprise class systems are typically large computer room systems, directly connected to many Gbytes of storage, and connected to each other via high-speed bus-type interconnects.

Departmental class systems are smaller server systems that may or may not reside within the confines of a computer room.

Workgroup systems consists of desktop workstations and entry-level server systems.

Regardless of the system class, they all utilize the identical version(s) of OpenVMS (one version for Alpha and one version for VAX). Operating system as well as application programs which are compiled on one will run on all other systems at the same operating system version or newer. Software can then be licensed by system class. A single software license for a system in a given class can be used on any system in that class. A "Workgroup license" for a software product would enable you to run the software product on any system in the Workgroup class, for example.

There has been some confusion associated with Digital's choice of the term "Enterprise." Enterprise does not refer to a site-wide or enterprise-wide license, but is simply the name of one of the three system classes. An Enterprise license allows the use of a software product on one Enterprise class system.

- The tables below indicate which Alpha and VAX systems fall into which of the three system classes. This information can also be found on Digital's web site or in any of Digital's product catalogs.

As new systems are introduced, they are placed into the appropriate class and these tables will be updated.

2 • Alpha Systems by Class

Alpha Systems by		Class
Alpha Enterprise System Class	Alpha Departmental System Class	Alpha Workgroup System Class
DEC 4000 series	DEC 35xx, 38xx, 3900	DEC 2300S, 2500, 33xx, 34xx, 36xx, 3700
DEC 7000 series	Digital 2100A 500/600MP	VMEAlpha64/SP, AXPvme, AXPpci 33
DEC 10000 series	EB164	EB64, EB66, 21066AB
AlphaServer 8200, 8400	AlphaServer 1000A 5/400, 2000, 2100, 4000, 4100	AlphaStation 200, 250, 255, 400, 500
	AlphaStation 600	AlphaServer 300, 400, 1000

Alpha Enterprise System Class – Part Numbers and Pricing

	ABC License	Basic Telephone Support [®]	Extended Telephone Support [®]	Update Subscription
Part Number	SL-ABCAE-01	SM-ABCEB-01	SM-ABCEE-01	SS-ABCAE-01
Price	€ 5.995,00	€ 899,00	€ 1.499,00	€ 1.199,00

Alpha Departmental System Class – Part Numbers and Pricing

	ABC License	Basic Telephone Support [®]	Extended Telephone Support [®]	Update Subscription
Part Number	SL-ABCAD-01	SM-ABCDB-01	SM-ABCDE-01	SS-ABCAD-01
Price	€ 2.985,00	€ 448,00	€ 746,00	€ 597,00

Alpha Workgroup System Class – Part Numbers and Pricing

	ABC License	Basic Telephone Support [®]	Extended Telephone Support [®]	Update Subscription
Part Number	SL-ABCAW-01	SM-ABCWB-01	SM-ABCWE-01	SS-ABCAW-01
Price	€ 985,00	€ 148,00	€ 246,00	€ 197,00

[®] This cost is for one licensed system and provides support for one calendar year

3 • VAX Systems by Class

VAX Systems by Class

VAX Enterprise System Class	VAX Departmental System Class	VAX Workgroup System Class
VAXserver 6220, 6320, 64xx, 65xx, 9110, 93xx	VAXft 310, 410, 610, 810	VAX-11/7xx series
VAX 4500, 4600, 6220-6240, 6320-6360, 64xx, 65xx, 66xx	VAX 6210, 6310	MicroVAX series
VAX 7000 series	VAX 4300, 4400, 4500A, 4505A, 4600A, 4700A, 4705A	VAXft 110, VAXft servers
VAX 85xx, 86xx, 8700, 88xx, 89xx		VAXstation series
VAX 9000 series		VAXserver 3100, 3300, 3400, 3500, 36xx, 3800, 3900, 4200, 4300, 6210, 6310
VAX 10000 series		VAX 4050, 4100, 4100A, 4105, 4105A, 4106A, 4200, 82xx, 83xx

VAX Enterprise System Class – Part Numbers and Pricing

	ABC License	Basic Telephone Support [®]	Extended Telephone Support [®]	Update Subscription
Part Number	SL-ABCVE-01	SM-ABCEB-01	SM-ABCEE-01	SS-ABCVE-01
Price	€ 4.995,00	€ 749,00	€ 1.249,00	€ 999,00

VAX Departmental System Class – Part Numbers and Pricing

	ABC License	Basic Telephone Support [®]	Extended Telephone Support [®]	Update Subscription
Part Number	SL-ABCVD-01	SM-ABCDB-01	SM-ABCDE-01	SS-ABCVD-01
Price	€ 2.495,00	€ 374,00	€ 624,00	€ 499,00

VAX Workgroup System Class – Part Numbers and Pricing

	ABC License	Basic Telephone Support [®]	Extended Telephone Support [®]	Update Subscription
Part Number	SL-ABCVW-01	SM-ABCWB-01	SM-ABCWE-01	SS-ABCVW-01
Price	€ 595,00	€ 89,00	€ 149,00	€ 119,00

[®] This cost is for one licensed system and provides support for one calendar year

4 • ABC Software

Each system requiring backup services must be licensed. ABC uses Digital's License Management Facility (LMF) to control access to the software. A valid Product Authorization Key (PAK) must be loaded on the system for ABC to function.

When you purchase an ABC license from BAS, a PAK-Certificate will be send to you. Use the LMF utility to load this license. Complete details are provided in the ABC Installation Guide.

PAKs are unique and are provided under the Standard License Agreement. A PAK may only be used on one system. The LMF verifies that the correct License Class PAK is loaded. For instance, a Workgroup Class PAK will not load on an Enterprise Class system. However, an Enterprise Class PAK will load on either an Enterprise, Departmental, or Workgroup system.

5 • ABC Support - Mandatory

BAS provides following levels of support (choose one) for ABC customers:

* 8 Hour per day, 5 Day per week **Basic Telephone Support:**

Customers purchasing this level of support will be provided with an access number to our Telephone Support Center between the hours of 9:00 am CET and 6:00 pm CET. E-mail and FAX inquiries are welcomed.

* 16 Hour per day, 7 Day per week **Extended Telephone Support:**

Customers purchasing this level of support will be provided with an access number to our Telephone Support Center. We provide dedicated support personnel to address customer issues received at our Telephone Support Center. E-mail and FAX inquiries are welcomed. For 7x24x365, please contact BAS for an offer.

* **Electronic Support:**

Using the Internet or fax, you may address your questions to us. Either Basic or Extended level of support agreement is required when you purchase an ABC license. All licenses within your organization must participate in the same level of Support. The fees have to be paid at the beginning of the Support period and are valid for 12 month. It is automatically extended for an additional 12 monthg, 3 month before it expires. Billing for the support services is done one time per year, at the period begin.

* **System Management Support:**

We provide installation service for both ADSM Server on any Open Platform as well as ABC an other ADSM Clients. Installations, system management and troubleshooting in your own environment, during implementations are fee based. Please ask us for details at E-Mail: support@bas-europe.com

6 • ABC Update Subscription

For the One Year Update Subscription, BAS delivers all updates and releases and the documentation for the new updates, pending SSSI releases, within one calendar year. The Update Subscription fees have to be paid at the beginning of a calendar year. Above Update Subscription prices are valid at ABC software license purchase time and have to be paid at license purchase date. Customers that have let their Update Subscription agreement lap, for any reason, for more than one year, must purchase a Software Update. Software Updates are 50% of the then-current License list price. Basic or Extended Telephone Support can then be purchased for the updated products. For all questions around Subscriptions, SW Updates or Support, please contact us at: E-Mail: support@bas-europe.com

7 • ABC Media and Documentation

ABC is available on the Internet at www.storsol.com location or from BAS at www.bas-europe.com. You will find the software as well as the documentation there. The documentation is provided in a variety of formats.

If you require documentation and software on a CD-ROM, you may order it from BAS.

Documentation and Media Options

Media Type	Part Number	Price
CD-ROM	SD-ABCVC-01	€ 175,00

All above prices are in Euro € and are exclusive of VAT (16 %)

If you have special media requirements, please contact us for special pricing information.

8 • ABC in OpenVMS Cluster

Digital's OpenVMS Cluster technology allows individual systems to be "clustered" together providing transparent access to the storage devices anywhere within the OpenVMS Cluster. BAS Europe requires evaluating the amount of data to be backed up and choosing a system, or systems within the OpenVMS Cluster of an appropriate size to handle the load. Licensing an ABC for a clustered environment follows the Enterprise Licensing Requirement. Additionally, the customer needs to purchase an ABC within a OpenVMS Cluster-Authorization License (SL-ABCCF-01).

For questions about licensing options available to you within the OpenVMS Cluster environment, contact us at BAS Backup Archive Solutions Europe. We have many years of backup performance experience within this environment and can share that experience with you, helping you make the best choice.

ABC European OpenVMS Cluster Numbers and Pricing

License Class	Alpha Part Numbers	Alpha Pricing	VAX Part Numbers	VAX Pricing
OpenVMS Cluster-Authorization	SL-ABCCL-01	€ 4.995,00	SL-ABCCL-01	€ 4.995,00

All above prices are in Euro € and exclusive of VAT (16 %)

9 Oracle 7 / Oracle 8 and Oracle/RdB Online-Backup in OpenVMS with ABC

The customer who wishes to backup his database on an OpenVMS machine, wether off-line or online, should contact BAS for an offer. In general, backing up a database, should be adapted to the specific needs of a site and requirements of a customer.

Online Database Backup on an OpenVMS platform using ABC has two basic components:

- a. **The Product** - ADSMConnect for Oracle or RdB on OpenVMS with ABC
- b. **BAS Service** – Installation, parametrisation, localization, testing

BAS is offering these products with a ‚turn-key‘ service.

**European ADSMConnect for Oracle & RdB on OpenVMS with ABC – Pricing –
– Please contact BAS Backup Archive Solution Europe for details –**

10 • ADSM Consulting

BAS is offering ADSM Consulting, like the choice of the appropriate Server, for your OpenVMS data, as well as all other ADSM Services. Please contact BAS for an offer.

11 • Ordering Information

The customer who wishes to evaluate ABC, needs to apply for a Loan of Product Agreement (LPA) from BAS Backup Archive Solutions Europe. After signing and returning the Agreement, the customer will receive a temporary PAK (Product Authorisation Key) for 30 days in order to test the software.

During this test period please use Internet or Fax, through which you may address your questions to us. We will provide best effort response to these inquiries. You may also visit our web page to review our response to frequently asked questions. This service is provided free of charge, but BAS makes no warranties with respect to the information or response-times provided by this service level.

After ordering ABC, the customer is entitled to use the product. After receiving payment, the final PAK-Certificates will be sent.

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